# ALZHEIMER'S ASSOCIATION, NEW YORK CITY CHAPTER

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#### INDEPENDENT AUDITORS' REPORT

To The Board of Directors Alzheimer's Association, New York City Chapter New York, New York

We have audited the accompanying statements of financial position of Alzheimer's Association, New York City Chapter (the "Chapter") at June 30, 2011 and 2010, and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Chapter's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position Alzheimer's Association, New York City Chapter at June 30, 2011 and 2010, and the changes in its net assets and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

GRASSI & CO., CPAS, P.C.

Jericho, New York September 29, 2011

#### ALZHEIMER'S ASSOCIATION, NEW YORK CITY CHAPTER STATEMENTS OF FINANCIAL POSITION JUNE 30, 2011 AND 2010

<u>ASSETS</u>	<u>2011</u>	<u>2010</u>
Cash and cash equivalents Certificates of deposit Investments Due from Alzheimer's Association National Office Contributions receivable - net of allowance for doubtful	\$ 3,478,669 2,590,072 9,211,458 258,722	\$ 3,307,696 3,142,549 1,840,552 269,594
accounts of approximately \$11,000 in 2011 and \$12,000 in 2010 Accounts receivable Other assets	211,139 26,904 187,322	421,178 164,736 159,878
Fixed assets - net	 885,818	 1,060,993
TOTAL ASSETS	\$ 16,850,104	\$ 10,367,176
LIABILITIES AND NET ASSETS		
Liabilities Accounts payable and accrued expenses Due to Alzheimer's Association National Office Deferred rent Annuity payment obligations Deferred revenue	\$ 245,527 3,602,876 627,393 30,344 76,330	\$ 194,240 502,389 759,065 30,575
TOTAL LIABILITIES	 4,582,470	 1,486,269
COMMITMENTS AND CONTINGENCIES		
Net assets Unrestricted Board designated Operating	279,019 10,686,652	424,000 7,438,008
Total unrestricted Temporarily restricted Permanently restricted	10,965,671 1,041,155 260,808	 7,862,008 758,354 260,545
TOTAL NET ASSETS	 12,267,634	 8,880,907
TOTAL LIABILITIES AND NET ASSETS	\$ 16,850,104	\$ 10,367,176

# ALZHEIMER'S ASSOCIATION, NEW YORK CITY CHAPTER STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2011 AND 2010

		201	1		2010				
	•	Temporarily	Permanently	<del></del>		Temporarily	Permanently		
	<u>Unrestricted</u>	Restricted	Restricted	<u>Total</u>	<u>Unrestricted</u>	Restricted	Restricted	<u>Total</u>	
Revenues, gains, losses and other support									
Contributions									
Individuals	\$ 421,096	\$ 377,876	\$ -	\$ 798,972	\$ 438,712	\$ 493,506	\$ -	\$ 932,218	
Corporate and foundations	120,826	445,708	-	566,534	107,668	327,198	-	434,866	
Bequests	7,709,653	4,325	-	7,713,978	3,109,769	21,746	-	3,131,515	
Special Events	2,905,999	111,771	-	3,017,770	2,577,418	27,849	-	2,605,267	
Less: Costs of direct benefits of special events	(176,811)	-	-	(176,811)	(174,470)	-	-	(174,470)	
Revenue earned under Shared Fundraising Agreement	1,337,763	-	-	1,337,763	1,507,176	-	-	1,507,176	
Less: National's portion of Shared Fundraising Agreement	(4,381,959)	-	-	(4,381,959)	(2,241,866)	-	-	(2,241,866)	
Government grants	94,813	-	-	94,813	231,346	-	-	231,346	
Program service revenues	55,034	-	-	55,034	54,583	-	-	54,583	
Investment income (including realized losses)	100,782	12,624	263	113,669	152,162	-	278	152,440	
Unrealized gain on investments	306,072	-	-	306,072	146,510	-	-	146,510	
Net assets released from restrictions	748,420	(748,420)			773,484	(773,484)	<del></del>		
Total revenues, gains, losses and other support	9,241,688	203,884	263	9,445,835	6,682,492	96,815	278	6,779,585	
Expenses									
Program services									
Patient and family services	2,182,576	-	-	2,182,576	1,888,352	-	-	1,888,352	
Public awareness and education	1,931,373	-	-	1,931,373	1,735,562	-	-	1,735,562	
Public policy	225,253	-	-	225,253	139,149	-	-	139,149	
Research	87,521	_	-	87,521	235,361	_	_	235,361	
Supporting services	- ,-			- ,-	,			,	
Management and general	742,322	_	-	742,322	705,182	_	_	705,182	
Fundraising	890,063		<u> </u>	890,063	719,235	<u>-</u>		719,235	
Total expenses	6,059,108		<del>_</del>	6,059,108	5,422,841	<u> </u>		5,422,841	
Change in net assets before other changes	3,182,580	203,884	263	3,386,727	1,259,651	96,815	278	1,356,744	
Net asset reclassification based on change in law	(78,917)	78,917		<u> </u>					
Change in net assets	3,103,663	282,801	263	3,386,727	1,259,651	96,815	278	1,356,744	
Net assets, beginning of year	7,862,008	758,354	260,545	8,880,907	6,602,357	661,539	260,267	7,524,163	
Net assets, end of year	\$ 10,965,671	\$ 1,041,155	\$ 260,808	\$ 12,267,634	\$ 7,862,008	\$ 758,354	\$ 260,545	\$ 8,880,907	

# ALZHEIMER'S ASSOCIATION, NEW YORK CITY CHAPTER STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED JUNE 30, 2011 AND 2010

			Program S	Service	s		Supporting Services					
	aı	Patient nd Family Services	Public Awareness d Education		Public Policy	 Research		Management and General		Fund Raising	Cost of Direct Benefits of Special Events	 Total 2011
Salaries	\$	1,069,049	\$ 749,944	\$	101,851	\$ -	\$	391,944	\$	391,574	\$ -	\$ 2,704,362
Fringe benefits		263,536	188,961		24,395	-		97,933		89,728	-	664,553
Professional services and contract service payments		82,078	119,116		42,800	-		79,446		14,459	-	337,899
Supplies		42,986	87,717		1,918	-		15,226		63,399	-	211,246
Telephone		10,889	8,217		50	-		8,180		3,952	-	31,288
Postage and shipping		14,857	50,540		140	-		5,598		30,483	-	101,618
Occupancy		240,773	204,836		14,247	-		70,274		75,563	-	605,693
Insurance		6,769	4,918		-	-		3,117		1,948	-	16,752
Printing and publications		117,569	180,602		1,492	-		3,069		73,104	-	375,836
Staff development		2,218	3,142		26,555	-		2,402		420	-	34,737
Conferences		15,649	172,803		1,225	-		1,833		54,314	176,811	422,635
Travel		14,015	15,762		10,415	-		15,331		9,227	-	64,750
Research grants and allocations		1,005	715		-	87,521		350		-	-	89,591
Client services		185,133	27,790		-	-		-		-	-	212,923
Bad debt		13,583	13,582		-	-		-		-	-	27,165
Depreciation and amortization		88,838	63,456		-	-		40,612		25,382	-	218,288
Miscellaneous	-	13,629	39,272		165	 -		7,007		56,510		116,583
Total expenses		2,182,576	1,931,373		225,253	87,521		742,322		890,063	176,811	6,235,919
Cost of direct benefits of special events			 <u>-</u>			<u>-</u>		<u>-</u>		<u>-</u>	(176,811)	(176,811)
Total expenses reported by function on the statement of activities	\$	2,182,576	\$ 1,931,373	\$	225,253	\$ 87,521	\$	742,322	\$	890,063	\$ -	\$ 6,059,108

# ALZHEIMER'S ASSOCIATION, NEW YORK CITY CHAPTER STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED JUNE 30, 2011 AND 2010

		Program Se	ervices		Sı			
	Patient and Family Services	Public Awareness and Education	Public Policy	Research	Management and General	Fund Raising	Cost of Direct Benefits of Special Events	Total 2010
Salaries	\$ 913,636	\$ 670,525	\$ 72,172	\$ -	\$ 356,534	\$ 280,630	\$ -	\$ 2,293,497
Fringe benefits	226,675	192,827	19,126	-	94,438	74,465	-	607,531
Professional services and contract service payments	77,832	132,003	15,000	-	65,865	22,782	-	313,482
Supplies	44,115	75,837	82	-	11,864	55,822	-	187,720
Telephone	9,373	7,237	-	-	9,042	2,930	-	28,582
Postage and shipping	16,151	59,134	22	-	3,781	30,521	-	109,609
Occupancy	270,765	181,944	-	-	94,005	61,471	-	608,185
Insurance	6,007	5,083	-	-	3,698	1,386	-	16,174
Printing and publications	53,037	115,998	110	-	5,516	55,113	-	229,774
Staff development	1,333	1,107	25,805	-	-	100	-	28,345
Conferences	3,740	136,486	831	-	6,574	48,032	174,470	370,133
Travel	11,242	9,448	5,951	-	12,303	6,100	-	45,044
Research grants and allocations	575	500	-	235,361	500	-	-	236,936
Client services	173,936	21,850	-	-	-	-	-	195,786
Bad debt	-	-	-	-	-	10,000	-	10,000
Depreciation and amortization	69,721	91,174	-	-	32,179	21,453	-	214,527
Miscellaneous	10,214	34,409	50		8,883	48,430	<del></del>	101,986
Total expenses	1,888,352	1,735,562	139,149	235,361	705,182	719,235	174,470	5,597,311
Cost of direct benefits of special events	<u>-</u>		<del>-</del>			<u>-</u>	(174,470)	(174,470)
Total expenses reported by function on the statement of activities	<u>\$ 1,888,352</u>	<u>\$ 1,735,562</u>	<u>\$ 139,149</u>	<u>\$ 235,361</u>	\$ 705,182	\$ 719,23 <u>5</u>	<u>\$</u> -	<u>\$ 5,422,841</u>

# ALZHEIMER'S ASSOCIATION, NEW YORK CITY CHAPTER STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2011 AND 2010

		<u>2011</u>		<u>2010</u>
Cash flows from operating activities:	Φ.	0 000 707	Φ.	4.050.744
Change in net assets	\$	3,386,727	\$	1,356,744
Adjustments to reconcile change in net assets				
to net cash provided by operating activities:		0.004		0.400
Actuarial loss on annuity obligations		3,021		6,190
Unrealized gain on investments		(306,072)		(146,510)
Donated stock		(102,442)		(82,031)
Depreciation and amortization		218,288		214,527
Changes in assets (increase) decrease:				
Due from Alzheimer's Association National Office		10,872		16,002
Contributions receivable		210,039		(47,376)
Accounts receivable		137,832		12,802
Other assets		(27,444)		(14,253)
Changes in liabilities increase (decrease):				
Accounts payable and accrued expenses		51,287		48,833
Due to Alzheimer's Association National Office		3,100,487		(35,366)
Deferred rent		(131,672)		(65,002)
Deferred revenue		76,330		<u>-</u>
Net cash provided by operating activities		6,627,253		1,264,560
Cash flows from investing activities:				
Proceeds from sale of investments		3,608,198		104,133
Decrease in certificates of deposit		552,477		247,602
Fixed asset acquisitions		(43,113)		(11,555)
Purchase of investments		(10,570,590)		(58,363)
Fulctiase of investments		(10,570,590)		(30,303)
Net cash provided by (used in) investing activities		(6,453,028)		281,817
Cash flows from financing activities:				
Annuity obligation payments		(3,252)		(3,420)
Net cash used in financing activities		(3,252)		(3,420)
The same and the s		(=,==)		(0,1-0)
Net increase in cash and cash equivalents		170,973		1,542,957
Cash and cash equivalents - beginning of year		3,307,696		1,764,739
Cash and cash equivalents - end of year	\$	3,478,669	\$	3,307,696

#### Note 1 - Nature and Purpose of Organization

Alzheimer's Association, New York City Chapter (the "Chapter") was incorporated under the Not-for-Profit Law of the State of New York on May 7, 1985. The mission of the Chapter is to create and promote comprehensive and humane care and treatment for persons with Alzheimer's disease and related disorders, and to provide support for their families and professional caregivers. The Chapter meets this mission in the community through increasing public awareness, providing education, creating and encouraging replication of model programs, collaborating with research centers, and undertaking advocacy. Its primary sources of funding are contributions and special events.

The Chapter is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code.

#### Note 2 - Summary of Significant Accounting Policies

#### Basis of Accounting

The financial statements are prepared on the accrual basis.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value of Financial Instruments

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. To increase the comparability of fair value measurements, a three-tier fair value hierarchy, which prioritizes the inputs used in the valuation methodologies, is as follows:

Level 1 - Valuations based on quoted prices for identical assets and liabilities in active markets.

Level 2 - Valuations based on observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

#### Note 2 - Summary of Significant Accounting Policies (cont'd.)

#### Fair Value of Financial Instruments (cont'd)

Level 3 - Valuations based on unobservable inputs reflecting the Chapter's own assumptions, consistent with reasonably available assumptions made by other market participants. These valuations require significant judgment.

At June 30, 2011, the cost basis of the Chapter's financial instruments including cash and cash equivalents, certificates of deposit, contributions receivable, accounts receivable, accounts payable and accrued expenses, and annuity payment obligations approximated fair value due to the short maturity of these instruments.

Refer to Note 5 - Fair Value Measurements for assets measured at fair value.

#### Cash and Cash Equivalents

Cash and cash equivalents include highly liquid investments with initial maturities when acquired of three months or less.

#### **Certificates of Deposit**

Certificates of deposit include investments with initial maturities greater than 3 months. Certificates of deposit are considered investments for purposes of cash flow reporting.

#### Investments

Investments are stated at the readily determinable fair market value in accordance with the Not-for-Profit Entities topic of the Financial Accounting Standard Board ("FASB") Accounting Standards Codification ("ASC"). All interest, dividends and realized and unrealized gains and losses are reported in the statement of activities as increases or decreases in unrestricted net assets unless their use is temporarily or permanently restricted by explicit donor stipulations or by law.

#### Contributions Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met.

#### Note 2 - Summary of Significant Accounting Policies (cont'd.)

#### Revenues and Accounts Receivable

Revenues and accounts receivable from program service fees are recognized when earned. Government grants are recorded as revenues to the extent that expenses have been incurred for the purposes specified by the grantors. To the extent amounts received exceed amounts spent, the Chapter establishes advances from government funders.

Deferred revenue represents amounts received for special events that have not yet been earned. These amounts will be earned during the year ending June 30, 2012.

#### Allowance for Doubtful Accounts

The Chapter determines whether an allowance of uncollectibles should be provided for accounts and contributions receivable. Such estimates are based on management's assessment of the aged basis of its contributions and other sources, current economic conditions and historical information. Accounts and contributions receivable are written off against the allowance for doubtful accounts when all reasonable collection efforts have been exhausted. Interest is not charged on outstanding receivables. At June 30, 2011 and 2010, the Chapter has recorded an allowance for doubtful accounts of approximately \$11,000 and \$12,000, respectively.

#### Fixed Assets

Fixed assets are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets. Leasehold improvements are amortized over the term of lease. The Chapter capitalizes property and equipment acquisitions over \$500, as well as expenditures that increase the life of existing assets. Equipment is depreciated between three and seven years.

#### Contributions

The Chapter reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

#### **Shared Fundraising Agreement**

Effective July 1, 2008, the Chapter and the Alzheimer's Association National Office ("National") entered into a Shared Fundraising Agreement (the "Fundraising Agreement"). The Fundraising Agreement is designed to coordinate and unify fundraising efforts by means of direct marketing, planned gifts, major gifts, corporate and foundation relations, general development and special events in New York City.

#### Note 2 - Summary of Significant Accounting Policies (cont'd.)

#### Shared Fundraising Agreement (cont'd.)

Under the Fundraising Agreement, the Chapter and National allocate percentages of shared revenues, based on cash received, as defined, among the Chapter, National and the Mission Fund, based on percentages contained in the Fundraising Agreement. The Mission Fund was established as part of the Fundraising Agreement to benefit National and all of its chapters as a whole. Gifts restricted for a specific purpose are not considered part of shared revenues. Under the terms of the Fundraising Agreement, the Chapter is not required to pay dues to National.

During the years ended June 30, 2011 and 2010, under the Fundraising Agreement with National, the Chapter received 60% and 63% of shared revenues from National, and paid to National 40% and 37% of shared revenues, respectively. Unrestricted revenues from the Rita Hayworth Gala are shared (net of direct donor benefit) in a reverse split: Chapter received 30%, National received 70%.

#### Charitable Gift Annuities

The Chapter's investments include funds subject to charitable gift annuities. Contribution revenues for charitable gift annuities are recognized at the date the agreement is established, net of the liability recorded for the present value of the future payments to be made to the respective donors and/or other beneficiaries. The present value of payments to beneficiaries of charitable gift annuities is calculated using a 6% discount rate. Gains or losses resulting from changes in actuarial assumptions and accretions of the discount are recorded as increases or decreases in the respective net asset class in the statement of activities. The present value of the annuities is classified as unrestricted net assets. The fair market value of the investments is \$36,357 and \$40,787 at June 30, 2011 and 2010, respectively.

#### Net Assets

Unrestricted net assets include funds having no restrictions as to use or purpose imposed by donors. Board designated funds represent funds designated by the board of directors as a special allocation for enhancing specific program activities. Temporarily restricted net assets are those net assets that are restricted by the donors for specific purposes. Permanently restricted net assets are those net assets whose principal may not be expended. The donors may or may not restrict the use of investment income.

#### Functional Reporting

The costs of providing the Chapter's services have been summarized on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Note 2 - Summary of Significant Accounting Policies (cont'd.)

#### **Donated Services**

Many individuals volunteer their time and perform a variety of tasks that assist the Chapter with specific assistance programs, campaign solicitations and various committee assignments. No expense is reflected in these financial statements, since the services provided do not meet the criteria for recognition under FASB ASC Topic 605.

#### **Operating Leases**

Operating lease expense has been recorded on the straight-line basis over the life of the lease. Deferred rent has been recorded for the difference between the fixed payment and rent expense.

#### Accounting for Uncertainty in Income Taxes

Effective July 1, 2009, the Chapter adopted the provisions pertaining to uncertain tax provisions (FASB ASC Topic 740) and has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements.

#### Subsequent Events

The Chapter has evaluated all events or transactions that occurred after June 30, 2011 through the date of issuance of this report. During this period, there were no material subsequent events requiring disclosure.

#### New Accounting Pronouncements

In May 2011, the FASB issued ASU No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS. This ASU represents the converged guidance of the FASB and the IASB (the "Boards") on fair value measurement. The collective efforts of the Boards and their staffs, reflected in ASU No. 2011-04, have resulted in common requirements for measuring fair value and for disclosing information about fair value measurements, including a consistent meaning of the term "fair value." The Boards have concluded the common requirements will result in greater comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with U.S. GAAP and IFRS.

The amendments to the FASB Accounting Standards Codification in this ASU are to be applied prospectively. For nonpublic entities, the amendments are effective for annual periods beginning after December 15, 2011. Nonpublic entities may apply the amendments in ASU No. 2011-04 early, but no earlier than for interim periods beginning after December 15, 2011.

#### Note 3 - Concentration of Credit Risk

Substantially all of the Chapter's cash and cash equivalent balances are maintained in four financial institutions. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000 per institution and unlimited coverage for non-interest bearing accounts. From time to time, the Chapter's balances may exceed this limit. At June 30, 2011, uninsured balances were approximately \$2,225,000. The Chapter believes it is not exposed to any significant credit risk on cash and cash equivalents.

A contribution of \$7 million was received from one donor for the year ended June 30, 2011 (\$4.2 million, net of National's portion).

#### Note 4 - Restricted Cash

The Company has a certificate of deposit with a bank, which is pledged as collateral for their leased property (see Note 12) and a corresponding letter of credit (see Note 14). The certificate of deposit at June 30, 2011 and 2010 was \$113,478 and \$112,310, respectively.

#### Note 5 - Fair Value Measurements

The Chapter measures its marketable securities at fair value. Fair value is an exit price, representing the amount that would be received on the sale of an asset or that would be paid to transfer a liability in an orderly transaction between market participants. As a basis for considering such assumptions, a three-tier fair value hierarchy is used which prioritizes the inputs in the valuation methodologies in measuring fair value.

#### Fair Value Hierarchy

The methodology for measuring fair value specifies a hierarchy of valuation techniques based upon whether the inputs to those valuation techniques reflect assumptions other market participants would use based upon market data obtained from independent sources (observable inputs) or reflect the Chapter's own assumptions of market participant valuation (unobservable inputs).

# Note 5 - Fair Value Measurements (cont'd.)

#### Items Measured at Fair Value on a Recurring Basis

The following table presents the Chapter's assets that are measured at fair value on a recurring basis at June 30, 2011:

	<u>Total</u>	Level 1	Level 2		Level 3	
Marketable securities:						
Mutual Funds	\$ 2,204,778	\$ 2,204,778	\$	-	\$	-
Treasury Bills	6,999,895	6,999,895		-		-
Equities	 6,785	 6,785				
Total Assets Measured						
at Fair Value	\$ 9,211,458	\$ 9,211,458	\$		\$	_

The following table presents the Chapter's assets that are measured at fair value on a recurring basis at June 30, 2010:

Marketable securities:		<u>Total</u>		Level 1	Level 2		Level 3	
Mutual Funds Equities	\$	1,835,327 5,225	\$	1,835,327 5,225	\$	<u>-</u>	\$	<u>-</u>
Total Assets Measured at Fair Value	<u>\$</u>	1,840,552	<u>\$</u>	1,840,552	\$		\$	

# Note 6 - <u>Investments</u>

The following is a summary of investments held at June 30:

	<u>2011</u>	<u>2010</u>
Mutual Funds Treasury Bills Equities	\$ 2,204,778 6,999,895 6,785 \$ 9,211,458	\$ 1,835,327 - 5,225 \$ 1,840,552
Investment income consists of:	<u>2011</u>	<u>2010</u>
Interest and dividend income Realized loss	\$ 114,363 (694) \$ 113,669	\$ 152,586 (146) \$ 152,440

#### Note 7 - Contributions Receivable

All unconditional contributions receivable have been recorded at present value and are due within one year.

#### Note 8 - Fixed Assets

Fixed assets, net, consists of the following:

Tixed decote, flot, condicte of the following.	<u>2011</u>	<u>2010</u>
Leasehold improvements Equipment	\$ 1,426,745 463,861 1,890,606	\$ 1,426,745 <u>420,748</u> 1,847,493
Less: Accumulated depreciation and amortization	1,004,788	786,500
	<u>\$ 885,818</u>	<u>\$ 1,060,993</u>

Depreciation and amortization expense related to fixed assets amounted to \$218,288 and \$214,527 for the years ended June 30, 2011 and 2010, respectively.

#### Note 9 - Pension Plan

The Chapter has a defined contribution pension plan for all eligible employees. The Chapter's contributions are equal to 5% of each employee's annual compensation. Pension expense for the years ended June 30, 2011 and 2010 was \$98,432 and \$101,823, respectively.

#### Note 10 - Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes:

		<u>2011</u>		<u>2010</u>
Patient and family services Public awareness and education Endowments	\$	336,735 612,879 91,541	\$	272,165 486,189
	<u>\$</u>	<u>1,041,155</u>	<u>\$</u>	758,354

#### Note 10 - Temporarily Restricted Net Assets (cont'd.)

Temporarily restricted net assets were released from restrictions by incurring expenses satisfying the following:

, ,		<u>2011</u>	<u>2010</u>
Patient and family services Public awareness and education Public policy Research	\$	260,736 398,663 1,500 87,521	\$ 116,606 418,517 3,000 235,361
	<u>\$</u>	748,420	\$ 773,484

#### Note 11 - Endowment Funds

#### <u>General</u>

The Chapter's endowment consists of four individual donor-restricted endowment funds established to create and promote comprehensive and humane care and treatment for persons with Alzheimer's disease and related disorders, and to provide support for their families and professional caregivers. As required by GAAP, net assets associated with endowment funds are classifies and reported based on the existence or absence of donor-imposed restrictions.

#### Interpretation of Relevant Law

On September 17, 2010, the State of New York enacted the New York Prudent Management of Institutional Funds Act ("NYPMIFA"), a modified version of the Uniform Prudent Management of Institutional Funds Act ("UMIFA"). The Chapter has evaluated the effect of NYPMIFA on the investments, appropriation and management of institutional funds and is establishing procedures to comply with its provisions.

During 2010, the Chapter has continued to interpret state law as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Chapter classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment and (b) the original value of subsequent gifts to the permanent endowment. Currently, there are no provisions in donor gift instruments that provide for any other accumulations to the permanent endowments.

In accordance with FASB ASC Subtopic 958-205, *Not-for-Profit Entities* (formerly FSP FAS No. 117-1), upon the passage of NYPMIFA, the Chapter is required to determine if there are any non-appropriated endowed investment earnings, and if so, it would need to reclassify them as temporarily restricted net assets. At July 1, 2010, the Chapter has calculated \$78,917 of non-appropriated endowed investment earnings that have been reclassified.

#### Note 11 - Endowment Funds (cont'd.)

#### Interpretation of Relevant Law (cont'd.)

It is the Chapter's policy that any remaining portion of the donor-restricted endowment funds, if any, that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by NYPMIFA. The amounts appropriated for expenditure represent amounts that were spent within the year in satisfying the purpose restriction.

The Chapter has considered the following factors in making a determination to appropriate or calculate donor-restricted endowment funds:

- 1. Duration of the fund
- 2. General purposes of the organization and the donor-restricted endowment funds
- 3. General economic conditions
- 4. Possible effect of inflation or deflation
- 5. Expected total return from income and appreciation of investments
- 6. Other resources of the organization
- 7. Investment policy of the organization

#### Return Objectives, Strategies Employed and Spending Policy

The objective of the Chapter is to maintain the principal endowment funds at the original amount designated by the donor. The investment policy to achieve this objective is to invest in low risk investments. Investment income, earned in relation to the endowment funds is recorded as temporarily restricted income except for 10% of investment earnings attributable to the Estate of John Marshall, reinvested in the permanently restricted net assets.

#### Funds with Deficiencies

The Chapter does not have any funds with deficiencies.

#### Endowment Net Asset Composition by Type of Fund at June 30, 2011

		Temporarily Permanently			
		Restricted		Restricted	<u>Total</u>
Estate of John Marshall	\$	18,746	\$	53,410	\$ 72,156
Louis and Mildred Davis		17,549		50,000	67,549
Cappiello-Finocchiaro		18,234		51,949	70,183
The Baschkopf Family		37,012		105,449	142,461
	<u>\$</u>	91,541	\$	260,808	\$ 352,349

# Note 11 - Endowment Funds (cont'd.)

#### Endowment Net Asset Composition by Type of Fund at June 30, 2010

	Permanently
	Restricted
Estate of John Marshall	\$ 53,147
Louis and Mildred Davis	50,000
Cappiello-Finocchiaro	51,949
The Baschkopf Family	<u>105,449</u>
	\$ 260.545
	$\frac{\psi}{}$ 200,040

# Changes in Endowment Net Assets for the Year Ended June 30, 2011

	<u>Unr</u>	estricted	-	Temporarily <u>Restricted</u>	rmanently <u>estricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$	78,917	\$	-	\$ 260,545	\$ 339,462
Net asset reclassification based on change in law		(78,917)		78, <u>917</u>	 <u>-</u>	 
Endowment net assets, beginning of year after reclassification		-		78,917	260,545	339,462
Interest and dividends		<u>-</u>		12,624	 263	12,887
Endowment net assets, end of year	\$	<u>-</u>	\$	91,541	\$ 260,808	\$ 352,349

# Changes in Endowment Net Assets for the Year Ended June 30, 2010

	Permanently <u>Restricted</u>			
Endowment net assets, beginning of year	\$	260,267		
Investment income: Interest and dividends		278		
Endowment net assets, end of year	\$	260,545		

#### Note 12 - Lease Agreements

The Chapter leases office space under a lease with a term of ten years, which included a six-month concession, and expires in July 2016. The lease is being amortized on the straight-line basis over the lease term. Additionally, the Chapter leases office equipment with lease payments through February 2016. The commitments are as follows:

Years Ending June 30:	
2012	\$ 679,538
2013	694,100
2014	708,266
2015	722,750
2016	727,48
Thereafter	32,602
	\$ 3,564,737

Rent expense was \$566,436 and \$563,498 for the years ended June 30, 2011 and 2010, respectively. During the years ended June 30, 2011 and 2010, actual cash paid for rent was \$632,436 and \$619,507, respectively.

#### Note 13 - Joint Costs

The Chapter conducted activities that included requests for contributions as well as program components and incurred joint costs. These activities included special events as Memory Walk, Gala, Bike-A-Thon and Junior Committee events inclusive of the Marathon. Joint costs were allocated between program services and fundraising as follows:

		<u>2011</u>	<u>2010</u>
Program services Fundraising	\$ —	319,787 522,911	\$ 279,118 474,803
	<u>\$</u>	842,698	\$ 753,921

#### Note 14 - Commitments and Contingencies

The Chapter has a letter of credit outstanding in the amount of \$110,208 for the benefit of its landlord. The letter of credit expires on April 30, 2016 and is secured by a certificate of deposit account with its bank (see Note 4).